



Exhibitor's Manual

March 2nd- 4th 2022,
Puerto Montt, Chile



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I. GENERAL INFORMATION

AquaSur, is an aquaculture and fisheries exhibition held in Puerto Montt, Chile. This version is scheduled for March 2nd to 4th, 2022. Aquasur is a recommended event for people over 18 years old.

1.1. GENERAL LAYOUT



1.2. BOOTH OPTIONS

AquaSur offers exhibitors different types of stands:

- Basic Modulated
- Equipped Modulated
- Space only
- Outdoors

The characteristics of each of them are described below:

1.2.1 BASIC MODULATED

A **Basic Modulated stand** is understood to be an interior stand with two or three walls, which contains, regardless of size, the elements described below. In exceptional cases, there may be a modular stand with only one wall.

Includes

- Standing partitions
- Cord carpet
- Identification fascia with name of the exhibiting company
- Lighting bar with 3 lamps
- Corporate Forex Fair
- Round table
- 3 chairs
- 1 Trash can
- 40 Watts per m²
- 1 Plug 220 W

Modular Stand

3x3



*Reference Image

1.2.2 EQUIPPED MODULATED

An **equipped modulated stand** is understood to be one that has additional furniture (counter, tables, chairs, etc.) and graphics, to properly resolve the presentation of companies that do not have a special project but require greater equipment than the basic modular stand.

Includes:

- Standing partitions
- Cord carpet
- Identification fascia with name of the exhibiting company
- Lighting bar with 3 lamps
- Corporate Forex Fair
- Table with glass cover
- 3 Metal chairs
- 1 Trash can
- Counter
- 2 x 2 m graphics
- 2 Tiltable shelves
- 40 watts per m²
- 1 Plug 220 W
- * Furniture varies according to stand size

3x3 Equipped Modulated



*Reference Image

3x6 Equipped Modulated



*Reference Image

- **Partitions:** Partitions used in AquaSur's stands are made of white melamine and are located at the back and divisions of each stand. The structure is made up of light grey aluminum profiles. On the other hand, the panels are 1 m wide and 2.50 m high; and the useful surface is 0.97 x 2.44 m.
- **Fascia:** Frontal plane containing the stand number and the exhibitor's name in standard 10 cm high typography.
- **Furniture:** The amount of furniture included in the rental value of a modular stand is proportional to its size (see tables on page 8 and 9).

1.2.3 SPECIAL PROJECT (SPACE ONLY)

Special projects are built in a non-modular space. However, they must be submitted to AquaSur's organization for approval by sending the corresponding form.



*Reference Image

1.2.4 EXTERIOR STAND

Consists of an exterior space located in the area before the halls of the fair. These are delivered outlined and with electrical connection.



*Reference Image

Modular Stands furniture table:

Equipped	M2 Booth	Chairs	Tables	Storage	Counter	Stool	Shelf	Cabinets	Trash can
	9 m2	3	1	0	1	1	2	1	1
	12- 17 m2	3	1	1	1	1	2	1	1
	18 - 26 m2	6	2	1	1	1	2	1	2
	Over 27 m2	9	3	1	1	1	2	1	3

Basic			
M2 Booth	Chairs	Tables	Trash can
9 - 17 m2	3	1	1
18 - 26 m2	6	2	2
Over 27 m2	9	3	3

- **Basic Power and Lighting:** The basic energy and lighting included in the rental value of a stand is proportional to its size. For modular, equipped, and non-modular stands, 40 watts (0.04 Kilowatts) correspond to each m2 of stand hired. For outdoor stands, only 20 watts (0.02 Kilowatts) correspond to each m2 of stand hired.

II.- ORGANIZATION

2.1.- AQUASUR ORGANIZERS

Fisa By GL Events

Telephone: (56-2) 2530 7220

Project Manager	Rodrigo Bastidas	rbastidas@fisa.cl
Operations Manager	Ximena Barra	xbarra@fisa.cl
Marketing and Communications Manager	Michelle Helguero	mhelguero@fisa.cl
Modulation Chief	Marcos Rebolledo	mrebolledo@fisa.cl
Site Manager	Roberto Marzolo	rmarzolo@fisa.cl
Exhibitor Service Coordinator	Karoll Farfán	kfarfan@fisa.cl
Information & Processes Coordinator	Fabián Astudillo	fastudillo@fisa.cl
Special Projects and Equipment Coordinator	Adrián Sánchez	asanchez@fisa.cl

2.2.- IMPORTANT DATES

The following are important dates for you to properly schedule your participation in AquaSur

The following are the deadlines for receiving the service forms required for your stand. Failure to meet these dates may result in increased costs and unavailability of services requested late.

Item	Deadline	Contact	Email
Additional Energy Request	20-ene	Karoll Farfán	servicios@aquasur.cl
Internet Request	20-ene	Karoll Farfán	servicios@aquasur.cl
Special Projects Request	21-ene	Adrián Sánchez	fisaprojects@aquasur.cl
Turnkey Booths Request	24-ene	Adrián Sánchez	fisaprojects@aquasur.cl
Additional Graphics Request	24-ene	Adrián Sánchez	fisaprojects@aquasur.cl
Sending of graphic equipped modulated stands	24-ene	Adrián Sánchez	fisaprojects@aquasur.cl
Information Input Aquasur Connect	27-ene	Karoll Farfán	connect@aquasur.cl
Fascia Name	27-ene	Fabián Astudillo	fastudillo@fisa.cl
Machinery entry coordination	28-ene	Roberto Marzolo	ingresomaquinaria@aquasur.cl
Project approval (plans - TE1)	01-feb	Marcos Rebolledo	aprobacionproyectos@aquasur.cl
Project approval (plans - TE1)	01-feb	Roberto Marzolo	aprobacionproyectos@aquasur.cl
Equipment	04-feb	Adrián Sánchez	fisaprojects@aquasur.cl
Assembly Badges Request	04-feb	Fabián Astudillo	credencialmontaje@aquasur.cl
Exhibitors Badges Request	11-feb	Fabián Astudillo	credencialexpositor@aquasur.cl
Technical Talks Request	15-feb	Karoll Farfán	servicios@aquasur.cl
Lead Retrieval Request	15-feb	Karoll Farfán	servicios@aquasur.cl

All required forms must be completed online at: [Exhibitor website](#)

Note 1: If a form is submitted after the due date, the organization will make every effort to meet the requirements. However, it shall be subject to technical availability or feasibility.

Note 2: Some products will have a surcharge when ordered after the dates indicated in the table above.

Note 3: Some products have additional values which must have their complete documentation for invoicing and payment made before the start of the Fair.

TE1 Certificate

The **TE1 certificate** is a declaration for an interior electrical installation, or SEC certification, is a document issued by the Superintendence of Electricity and Fuels (SEC), to the owners of an electrical installation that complies with the current electrical regulations. (Chilean Electricity Standard NCH Elec. 4/2003). Submission of the document **TE1**, SEC certified, implies that the declared interior electrical installation complies with the requirements of this standard.

2.3.- FAIR SCHEDULE

VISITORS

March 2nd-4th 10:30 – 17:00 hrs.

EXHIBITORS

March 2nd-4th 10:00 – 17:00 hrs.

2.4.- ASSEMBLY AND DISASSEMBLY SCHEDULE

The timetable for the assembly and disassembly of stands will depend on their type, as detailed in the following table:

Booth Type	Assembly		Disassembly	
	Opening	Closing	Opening	Closing
Modulated Booth (Basic or Equipped)	February 27 th	March 1 st	March 4 th	March 6 th
	09:00 a 21:00 hrs.	09:00 a 14:00 hrs.	18:00 a 20:00 hrs.	09:00 a 18:00 hrs.
Non-Modulated Booth (Special Project)	February 24 th	March 1 st	March 4 th	March 6 th
	09:00 a 21:00 hrs.	09:00 a 14:00 hrs.	18:00 a 20:00 hrs.	09:00 a 18:00 hrs.

III. TEMPORARY ADMISSION CERTIFICATE

Considering that the AquaSur 2022 venue is declared an international exhibition center by the Ministry of Finance, exhibitors will be able to benefit from the franchises for temporary admission of products and equipment.

For further information please contact info@aqua-sur.cl

3.1 - ADDITIONAL FAIR INVITATIONS AND PARKING SPACE

Each exhibitor is entitled to invitations to the fair and parking space, the amount of these will depend on the meters hired.

- | | |
|---------------------------|---|
| - 09 meters up to 17 m2: | 50 invitations and 1 parking pass |
| - 18 meters up to 39 m2: | 100 invitations and 2 parking passes |
| - 40 meters up to 300 m2: | 150 invitations and 3 parking passes |

The invitations for the days of the fair will be sent digitally to all exhibitors, who may forward it to those they deem appropriate.

Those visitors who do not have an invitation must buy a ticket to enter the fair, available on the Aquasur website link www.aqua-sur.cl/registro-virtual/

Considering the responsibility and commitment to the community that the organization and the participating companies have, groups of university students in their final year of studies related to aquaculture and fishing will be allowed to enter. For further information, please contact info@aqua-sur.cl.

It is recommended that companies have some educational material and/or other elements of interest for future actors in the sector.

For more information about project approval, check the general regulations of the fair from point 4.- PROCESSING OF SPECIAL PROJECTS BY EXHIBITORS

[Download Regulation](#)